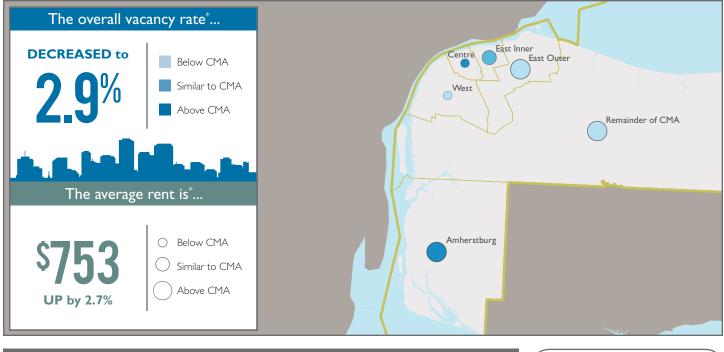


CANADA MORTGAGE AND HOUSING CORPORATION

# Date Released: 2016

Canada



| PR            | MARY RENTAL    | MARKET (by bed     | room type)                  |  |
|---------------|----------------|--------------------|-----------------------------|--|
| Bachelor      | One bedroom    | Two bedroom        | Three or more bedrooms      |  |
| 2.8%          | 3.1%           | 2,5%               | 3,2%                        | "A greater increase<br>in rental demand than<br>rental supply pushed the<br>vacancy rate down in |
| Vacancy Rate  | Vacancy Rate   | Vacancy Rate       | Vacancy Rate                | October 2016."   |
| 544 Avg. Rent | 706  Avg. Rent | \$852 Avg.<br>Rent | \$1,046 <b>Avg.</b><br>Rent |  |
|               | <b>1</b>       | <b>2</b>           | اعمم إعمم العمم             | Anthony Passarelli<br>Senior Market Analyst, CMHC  |

\*CMHC collects data on the primary and secondary rental market annually, in the fall. These data refer to the primary rental market, which only includes rental units in privatelyinitiated apartment structures containing at least three rental units. The secondary rental market covers rental dwellings that were not originally purpose-built for the rental market, including rental condominiums. The primary vacancy rate and rent level is based on all surveyed structures, while the rent increase is based only on structures common to the survey sample in both the current and previous year.



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# **Key findings**

- A greater increase in rental demand than rental supply pushed the vacancy rate down in October 2016.
- Greater international migration, fewer renters transitioning into homeownership, a higher number of international students and higher employment for young adults led to greater rental demand this year.
- Tight rental market allowed landlords to increase rents above the 2016 Ontario Rent Guideline.

# The Rental Market Tightened in Windsor CMA in 2016

According to the results of the Rental Market Survey (RMS) conducted in October 2016, the average vacancy rate in purpose-built rental apartments<sup>1</sup> in the Windsor Census Metropolitan Area decreased from 3.9 per cent in October 2015 to 2.9 per cent in October 2016. The vacancy rate decreased as the number of occupied rental apartment units increased, while the number of units in the rental universe was relatively unchanged.

# Increase in Demand Outpaces Increase in Supply

The number of apartment units in the rental market universe increased by 0.7 per cent since our last survey. Just 108 additional units were in the rental universe in October 2016 compared to October 2015. Most of the change was due to temporary removal and reinstatement of units that were undergoing renovations. Only 24 units from newly completed structures were added this year. Demand for purpose-built rental accommodation rose roughly 2 per cent, as 255 more units were occupied in October 2016 compared to October 2015.

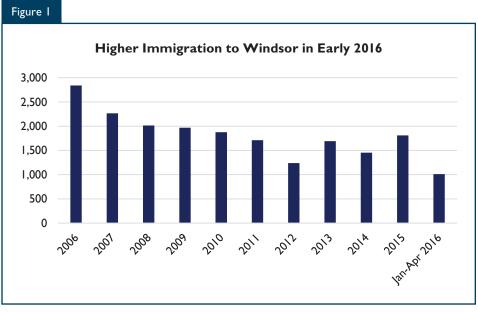
International migrants contributed to a larger increase in occupied rental units this October. Censuses consistently show that international migrants tend to live in rental housing in their first few years living in Canada. According to Citizenship and Immigration Canada, just over 1,000 international migrants moved to Windsor in the first four months of 2016, compared to 1,810 in all of 2015.

The increase in occupied apartment units was also likely due to slightly fewer renters transitioning into homeownership. Renters that transition into homeownership are more likely to vacate a unit in the highest rent quintile, since these

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rents are close to the carrying cost of owning. The monthly mortgage payment for a home purchased for less than \$180,000 with a five per cent down payment is similar to rent for a unit in the highest rent quintile (\$875 and above). The number of occupied units in the highest rent quintile was nearly five per cent higher in October 2016 compared to October 2015. Fewer resale homes sold for less than \$180.000 from October 2014 to October 2015 survey compared to the previous twelve month period, according to the Windsor-Essex County Association of Realtors.



Source: Citizenship and Immigration Canada

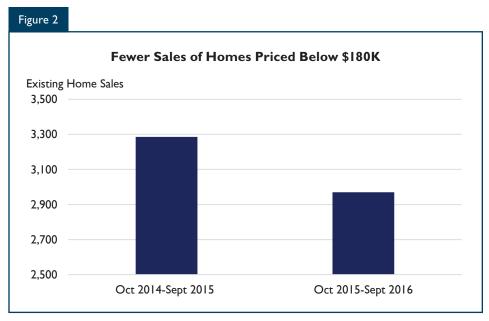
<sup>1</sup> The survey is based on privately structures of three or more units.

Windsor CMA had a slightly higher number of student renters this fall. Student enrolment at the University of Windsor was likely steady, as full-time first year students confirmed to attend University of Windsor was similar to that in September 2015, according to the Ontario Universities Applications' Centre. However, an increasing percentage of the University of Windsor's student population is being made up of international students, which are more likely to rent than domestic students. The vacancy rate in Zone 4 – West, which has the largest concentration of student renters from the University of Windsor, decreased from 3.5 per cent in October 2015 to 2.4 per cent in October 2016.

The larger increase in occupied rental units this fall was also likely due to a higher number of young adults moving out of the parental home to rent. The full-time employment rate for people 15-24 years old in Windsor CMA was higher in the third quarter of 2016 compared to the third quarter of 2015. The employment rate was up because a greater number of people in that age group had a full-time job.

# Average Rent Increase Above Ontario Rent Guideline

The average rent increase for units included in both the October 2015 and October 2016 surveys<sup>2</sup> was 2.7 per cent. The average rent increase was higher than the 2016 Ontario Rent Guideline of 2.0 per cent, which applies to tenants in buildings that were built in 1991 or earlier who remain in the same unit for another year. This suggests



Source: Windsor-Essex County Association of Realtors

that sitting tenants accepted rent increases up to the full guideline amount and new tenants accepted even higher rent increases, due to a lower number of vacancies.

# Lower Vacancies in Primary Rental Market Affects Rent in Secondary Rental Market

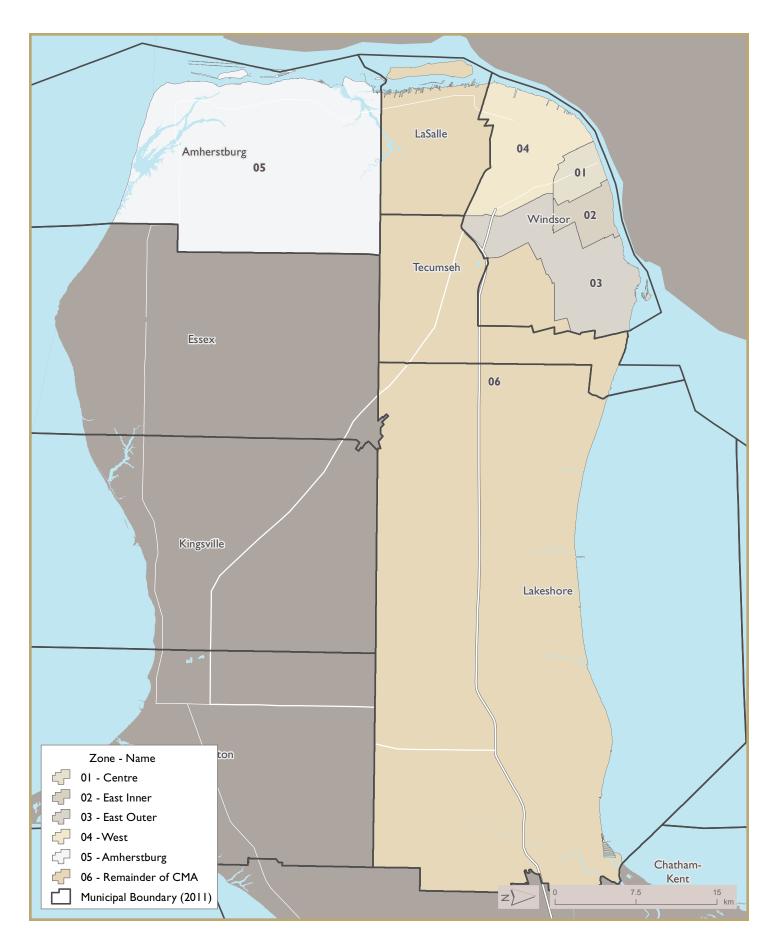
Average rent for a two-bedroom rental unit in the secondary rental market, which in Windsor primarily includes single-detached, semi-detached, townhomes and duplex properties, increased from \$693 in October 2015 to \$767 in October 2016. The large rent increase was at least partly due to tenants having fewer two-bedroom units to choose from in the primary rental market. The vacancy rate for two-bedroom apartment units in the primary rental market decreased from 4.4 per cent in October 2015 to 2.5 per cent in October 2016.

# Turnover Rates a New Addition to the RMS

The turnover rate<sup>3</sup> in Windsor was 21.3 per cent in October 2016, slightly higher than the provincial average of 18.6 per cent. The average turnover rate in City of Windsor Zones 1-4 was 21.8 per cent, while turnover rates in zone 5 and 6, which comprise the rest of Windsor CMA, were much lower at 11.7 per cent and 12.3 per cent respectively. The lower turnover rates in zones 5 and 6 were likely due to those regions having a larger concentration of people in older age groups, who tend to move less than young people.

<sup>&</sup>lt;sup>2</sup> The percentage change of average rent is a measure of the market movement, and is based on those structures that were common to the survey sample for both years.

<sup>&</sup>lt;sup>3</sup> See Methodology and/or Definitions for the definition of turnover and the calculation of turnover rate.



Canada Mortgage and Housing Corporation

|           | RMS ZONE DESCRIPTIONS - WINDSOR CMA  |
|-----------|--|
| Zone I    | Centre - North: Detroit River; East: Pierre, Moy Parkwood; South: C.P. Rail, Ypres Blvd.; West: Conrail.                   |
| Zone 2    |  |
|           | East Inner - North: Detroit River; East: Buckingham, Raymo, Norman, Chrysler; South: C.P. Rail, Tecumseh Rd; West: Zone I. |
| Zone 3    | East Outer - North: Detroit River; East: City Limit; South: City Limit; West: Zone 2.                                      |
| Zone 4    | West - North: Conrail; East: Howard Avenue; South: City Limit; West: Zone 3.   |
| Zones I-4 | Windsor City   |
| Zone 5    | Amherstburg Twp  |
| Zone 6    | Rest of CMA - Includes: Essex T., LaSalle T., Lakeshore Twp., St. Clair Beach V./ Sandwich South Twp./Tecumseh T.          |
| Zones I-6 | Windsor CMA  |

# RENTAL MARKET REPORT TABLES

## Available in ALL Rental Market Reports

#### Private Apartment Data:

- I.I.I Vacancy Rates (%) by Zone and Bedroom Type
- I.I.2 Average Rents (\$) by Zone and Bedroom Type
- 1.1.3 Number of Units in the Universe by Zone and Bedroom Type
- 1.1.4 Availability Rates (%) by Zone and Bedroom Type
- 1.1.5 Estimate of Percentage Change (%) of Average Rent by Zone and Bedroom Type
- 1.1.6 Turnover Rates (%) by Zone and Bedroom Type
- 1.2.1 Vacancy Rates (%) by Year of Construction and Bedroom Type
- 1.2.2 Average Rents (\$) by Year of Construction and Bedroom Type
- 1.2.3 Turnover Rates (%) by Year of Construction and Bedroom Type
- 1.3.1 Vacancy Rates (%) by Structure Size and Bedroom Type
- 1.3.2 Average Rents (\$) by Structure Size and Bedroom Type
- 1.3.3 Vacancy Rates (%) by Structure Size and Zone
- 1.3.4 Turnover Rates (%) by Structure Size and Bedroom Type
- I.4 Vacancy Rates (%) by Rent Range and Bedroom Type

## Available in SELECTED Rental Market Reports

#### Private Row (Townhouse) Data:

- 2.1.1 Vacancy Rates (%) by Zone and Bedroom Type
- 2.1.2 Average Rents (\$) by Zone and Bedroom Type
- 2.1.3 Number of Units in the Universe by Zone and Bedroom Type
- 2.1.4 Availability Rates (%) by Zone and Bedroom Type
- 2.1.5 Estimate of Percentage Change (%) of Average Rent by Zone and Bedroom Type
- 2.1.6 Turnover Rates (%) by Zone and Bedroom Type

#### Private Apartment and Row (Townhouse) Data:

- 3.1.1 Vacancy Rates (%) by Zone and Bedroom Type
- 3.1.2 Average Rents (\$) by Zone and Bedroom Type
- 3.1.3 Number of Units in the Universe by Zone and Bedroom Type
- 3.1.4 Availability Rates (%) by Zone and Bedroom Type
- 3.1.5 Estimate of Percentage Change (%) of Average Rent by Zone and Bedroom Type
- 3.1.6 Turnover Rates (%) by Zone and Bedroom Type

Available in the Halifax, Quebec, Montreal, Gatineau, Ottawa, Toronto, Hamilton, Kitchener-Cambridge-Waterloo, London, Winnipeg, Regina, Saskatoon, Edmonton, Calgary, Kelowna, Vancouver and Victoria Reports

#### Rental Condominium Apartment Data

- 4.1.1 Rental Condominium Apartments and Private Apartments in the RMS Vacancy Rates (%)
- 4.1.2 Rental Condominium Apartments and Private Apartments in the RMS Average Rents (\$) by Bedroom Type
- 4.1.3 Rental Condominium Apartments Average Rents (\$) by Bedroom Type
- 4.2.1 Rental Condominium Apartments and Private Apartments in the RMS Vacancy Rates (%) by Building Size
- 4.3.1 Condominium Universe, Rental Units, Percentage of Units in Rental and Vacancy Rate
- 4.3.2 Condominium Universe, Rental Units, Percentage of Units in Rental and Vacancy Rate by Project Size

Available in the St. John's, Halifax, Quebec, Montreal, Ottawa, Barrie, Toronto, Hamilton, St. Catharines-Niagara, Windsor, Winnipeg, Regina, Saskatoon, Calgary, Edmonton, Kelowna, Abbotsford-Mission, Vancouver and Victoria Reports

#### Secondary Rented Unit Data

- 5.1 Secondary Rented Unit Average Rents (\$) by Dwelling Type
- 5.2 Estimated Number of Households in Other Secondary Rented Units by Dwelling Type

|   | 1.1.1 |                | ne and I | ent Vaca<br>Bedroon<br>or CMA | -            | es (%)         |       |              |              |                |  |  |  |  |
|---|-------|----------------|----------|-------------------------------|--------------|----------------|-------|--------------|--------------|----------------|--|--|--|--|
| Bachelor I Bedroom 2 Bedroom 3 Bedroom + Total                                      |       |                |          |                               |              |                |       |              |              |                |  |  |  |  |
| Oct-15 Oct-16 Oct-15 Oct-16 Oct-15 Oct-16 Oct-15 Oct-16 Oct-15 Oct-16 Oct-15 Oct-16 |       |                |          |                               |              |                |       |              |              |                |  |  |  |  |
| Zone I - Centre   | 7.2 с | 3.8 d ↓        | 4.5 b    | <b>4.7</b> c -                | 7.1 с        | <b>2.7</b> c ↓ | **    | **           | 5.8 b        | <b>4.0</b> c ↓ |  |  |  |  |
| Zone 2 - East Inner   | I.I d | **             | 2.8 b    | 2.2 с -                       | 3.2 с        | 2.9 с -        | **    | **           | 2.8 b        | 2.6 с -        |  |  |  |  |
| Zone 3 - East Outer   | 3.I d | 2.0 с -        | 2.5 a    | I.2 a ↓                       | <b>2.8</b> a | 2.8 с -        | 1.3 a | **           | <b>2.6</b> a | <b>2.I</b> b - |  |  |  |  |
| Zone 4 - West   | **    | 0.0 с          | 2.9 b    | 2.9 b -                       | <b>4.6</b> c | 2.3 c ↓        | **    | <b>0.0</b> d | 3.5 с        | 2.4 b ↓        |  |  |  |  |
| Windsor City (Zones 1-4)  | 4.6 c | 2.8 c ↓        | 3.4 b    | 3.1 b -                       | 4.6 b        | 2.6 b ↓        | 5.2 d | 3.5 d -      | 4.0 a        | 2.9 a ↓        |  |  |  |  |
| Zone 5 - Amherstburg Township   | **    | **             | I.5 b    | <b>4.8</b> d ↑                | <b>4.3</b> d | **             | **    | ××           | 2.5 b        | 3.8 d -        |  |  |  |  |
| Zone 6 - Remainder of CMA   | **    | **             | 1.3 a    | <b>2.2</b> a ↑                | 1.2 a        | 0.0 d ↓        | **    | <b>0.0</b> d | I.4 a        | I.0 a ↓        |  |  |  |  |
| Windsor CMA   | 4.5 c | <b>2.8</b> ⊂ ↓ | 3.3 b    | 3.1 b -                       | 4.4 b        | 2.5 b ↓        | 5.1 d | 3.2 d -      | 3.9 a        | <b>2.9</b> a ↓ |  |  |  |  |

| I   | .1.2 Priv<br>b | y Zone | oartmen<br>and Be<br>Vindsor | droom        | •            | nts (\$)     |                |                |              |              |  |  |  |  |
|---|----------------|--------|------------------------------|--------------|--------------|--------------|----------------|----------------|--------------|--------------|--|--|--|--|
| Bachelor I Bedroom 2 Bedroom 3 Bedroom + Total  |                |        |                              |              |              |              |                |                |              |              |  |  |  |  |
| one Oct-15 Oct-16 Oct-15 Oct-16 Oct-15 Oct-16 Oct-15 Oct-16 Oct-15 Oct-16 Oct-15 Oct-16 |                |        |                              |              |              |              |                |                |              |              |  |  |  |  |
| Yone I - Centre 497 a 506 b 668 a 679 a 800 a 843 a 918 d 1,031 d 695 a 711 a           |                |        |                              |              |              |              |                |                |              |              |  |  |  |  |
| Zone 2 - East Inner   | 530 a          | 520 b  | 674 a                        | <b>690</b> a | <b>840</b> a | <b>822</b> b | <b>I,007</b> d | <b>I,I24</b> d | <b>756</b> a | <b>755</b> b |  |  |  |  |
| Zone 3 - East Outer   | <b>593</b> a   | 614 a  | <b>740</b> a                 | <b>768</b> a | <b>840</b> a | 863 a        | <b>932</b> a   | <b> ,  2</b> c | <b>774</b> a | <b>793</b> a |  |  |  |  |
| Zone 4 - West   | 561 a          | 563 a  | 664 a                        | 675 a        | <b>797</b> a | 823 a        | 855 b          | <b>972</b> c   | <b>718</b> a | <b>738</b> a |  |  |  |  |
| Windsor City (Zones 1-4)  | 535 a          | 544 a  | 685 a                        | 702 a        | 817 a        | 840 a        | 921 b          | 1,049 b        | 729 a        | 745 a        |  |  |  |  |
| Zone 5 - Amherstburg Township   | **             | **     | <b>801</b> a                 | 871 a        | 1,116 a      | I,202 ⊂      | **             | **             | <b>924</b> a | <b>983</b> b |  |  |  |  |
| Zone 6 - Remainder of CMA   | **             | **     | 715 a                        | <b>700</b> a | <b>842</b> a | <b>960</b> a | 834 b          | <b>892</b> a   | <b>796</b> a | <b>835</b> a |  |  |  |  |
| Windsor CMA   | 535 a          | 544 a  | 689 a                        | 706 a        | 824 a        | 852 a        | 925 a          | I,046 b        | <b>736</b> a | 753 a        |  |  |  |  |

| I.I.3 Nu  |   | y Zone | and Be | droom  |       | the Ui | niverse |     |        |        |  |  |  |  |
|---|---|--------|--------|--------|-------|--------|---------|-----|--------|--------|--|--|--|--|
| Windsor CMA<br>Bachelor I Bedroom 2 Bedroom 3 Bedroom + Total       |   |        |        |        |       |        |         |     |        |        |  |  |  |  |
| Zone Oct-15 Oct-16 Oct-15 Oct-16 Oct-15 Oct-16 Oct-16 Oct-16 Oct-16 |   |        |        |        |       |        |         |     |        |        |  |  |  |  |
| Zone I - Centre   | 523   | 531    | 2,907  | 2,921  | I,606 | 1,618  | 85      | 88  | 5,121  | 5,158  |  |  |  |  |
| Zone 2 - East Inner   | 96  | 106    | 939    | 943    | 853   | 883    | 97      | 95  | ١,985  | 2,027  |  |  |  |  |
| Zone 3 - East Outer   | 350   | 352    | ١,727  | ١,730  | I,528 | I,525  | 78      | 78  | 3,683  | 3,685  |  |  |  |  |
| Zone 4 - West   | 207   | 207    | 1,810  | I ,829 | I,305 | I,294  | 67      | 65  | 3,389  | 3,395  |  |  |  |  |
| Windsor City (Zones 1-4)  | 1,176   | 1,196  | 7,383  | 7,423  | 5,292 | 5,320  | 327     | 326 | 14,178 | 14,265 |  |  |  |  |
| Zone 5 - Amherstburg Township                                       | 5   | 8      | 163    | 159    | 111   | 108    | 8       | 8   | 287    | 283    |  |  |  |  |
| Zone 6 - Remainder of CMA 4 5 195 196 318 341 23 23 540 565         |   |        |        |        |       |        |         |     |        |        |  |  |  |  |
| Windsor CMA   | Vindsor CMA 1,185 1,209 7,741 7,778 5,721 5,769 358 357 15,005 15,113 |        |        |        |       |        |         |     |        |        |  |  |  |  |

|   | I.I.4 Private Apartment Availability Rates (%)<br>by Zone and Bedroom Type<br>Windsor CMA |                |              |                |              |                |       |              |              |                |  |  |  |  |
|---|---|----------------|--------------|----------------|--------------|----------------|-------|--------------|--------------|----------------|--|--|--|--|
| Bachelor I Bedroom 2 Bedroom 3 Bedroom + Total  |   |                |              |                |              |                |       |              |              |                |  |  |  |  |
| One Oct-15 Oct-16 Oct-15 Oct-16 Oct-15 Oct-16 |   |                |              |                |              |                |       |              |              |                |  |  |  |  |
| Zone I - Centre   | 8.1 c   | <b>4.5</b> d ↓ | 5.6 b        | 5.8 c -        | <b>8.3</b> c | 3.2 d ↓        | **    | **           | 6.9 b        | <b>4.9</b> b ↓ |  |  |  |  |
| Zone 2 - East Inner   | <b>2.1</b> c  | **             | <b>4.4</b> b | 3.6 с -        | <b>4.6</b> c | 3.Id-          | **    | **           | 4.3 b        | 3.5 с -        |  |  |  |  |
| Zone 3 - East Outer   | <b>3.4</b> d  | <b>4.6</b> c - | 3.5 b        | 2.5 a ↓        | 3.2 b        | <b>4.0</b> c - | I.3 a | **           | 3.3 a        | 3.4 b -        |  |  |  |  |
| Zone 4 - West   | **  | <b>0.0</b> c   | 3.9 b        | 3.8 с -        | 5.0 c        | 3.8 с -        | **    | <b>0.0</b> d | <b>4.2</b> b | 3.5 с -        |  |  |  |  |
| Windsor City (Zones 1-4)  | 5.2 b   | 3.9 с -        | 4.5 a        | 4.2 b -        | 5.4 b        | 3.5 b ↓        | 5.5 d | 5.1 d -      | 4.9 a        | 4.0 b ↓        |  |  |  |  |
| Zone 5 - Amherstburg Township   | **  | **             | <b>2.1</b> a | 6.5 c ↑        | 5.2 c        | 6.3 b -        | **    | xok          | 3.6 b        | 6.2 c ↑        |  |  |  |  |
| Zone 6 - Remainder of CMA   | **  | **             | 2.3 a        | <b>4.5</b> d ↑ | <b>2.7</b> a | I.3 d ↓        | **    | <b>0.0</b> d | 2.7 a        | 2.7 b -        |  |  |  |  |
| Windsor CMA   | 5.2 b   | 3.9 c -        | <b>4.4</b> a | 4.3 b -        | 5.2 b        | 3.5 b ↓        | 5.7 d | 4.7 d -      | <b>4.8</b> a | <b>4.0</b> b ↓ |  |  |  |  |

| I.I.5 Private Apart   | I.I.5 Private Apartment Estimate of Percentage Change (%) of Average Rent '<br>by Bedroom Type<br>Windsor CMA |              |              |              |              |              |              |              |              |              |  |  |  |  |  |
|---|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--|--|--|--|--|
| Bachelor I Bedroom 2 Bedroom 3 Bedroom + Total  |   |              |              |              |              |              |              |              |              |              |  |  |  |  |  |
| Oct-14 Oct-15 Oct-14 Oct-15 Oct-14 Oct-15 Oct-14 Oct-15 Oct-14 Oct-15 Oct-14 Oct-15 Oct-14 Oct-14 Oct-14 Oct-14 |   |              |              |              |              |              |              |              |              |              |  |  |  |  |  |
| to   |   |              |              |              |              |              |              |              |              |              |  |  |  |  |  |
|   | Oct-15  | Oct-16       | Oct-15       | Oct-16       | Oct-15       | Oct-16       | Oct-15       | Oct-16       | Oct-15       | Oct-16       |  |  |  |  |  |
| Zone I - Centre   | <b>8.2</b> c  | ++           | 3.8 b        | <b>2.8</b> b | 2.3 b        | <b>2.7</b> c | 3.I d        | <b>3.8</b> d | <b>3.2</b> c | 2.6 b        |  |  |  |  |  |
| Zone 2 - East Inner   | <b>4.0</b> d  | *0*          | <b>4.4</b> c | 3.0 d        | <b>4.1</b> c | <b>2.2</b> c | <b>I.8</b> c | <b>2.0</b> b | <b>4.6</b> b | <b>2.4</b> c |  |  |  |  |  |
| Zone 3 - East Outer   | 3.9 b   | <b>2.4</b> c | <b>2.4</b> a | 3.7 b        | I.9 b        | <b>2.8</b> a | I.I a        | <b>3.I</b> d | 2.6 a        | 3.3 b        |  |  |  |  |  |
| Zone 4 - West   | 2.9 с   | ++           | <b>I.9</b> с | <b>2.5</b> a | 2.3 с        | <b>3.2</b> d | I.3 d        | ++           | 2.0 с        | 2.3 a        |  |  |  |  |  |
| Windsor City (Zones 1-4)  | 5.5 b   | ++           | 3.1 b        | 3.0 b        | 2.5 a        | 2.8 a        | l.9 b        | 3.2 c        | 2.9 a        | 2.7 a        |  |  |  |  |  |
| Zone 5 - Amherstburg Township   | ***   | **           | 4.8 b        | <b>2.1</b> c | 6.0 c        | ++           | **           | **           | 5.8 a        | ++           |  |  |  |  |  |
| Zone 6 - Remainder of CMA   | **  | **           | <b>6.8</b> c | 2.I b        | 3.5 a        | <b>2.7</b> b | I.6 a        | <b>3.9</b> b | 6.8 b        | 2.3 с        |  |  |  |  |  |
| Windsor CMA   | 5.6 b   | ++           | 3.2 a        | <b>3.0</b> a | <b>2.6</b> a | <b>2.7</b> a | I.9 b        | 3.3 c        | 3.1 b        | 2.7 a        |  |  |  |  |  |

<sup>1</sup>The Percentage Change of Average Rent is a measure of the market movement, and is based on those structures that were common to the survey sample for both years.

| 1.  | . <b>I.6 P</b> riv<br>b | y Zone |     | droom         |     | tes (%)       |     |              |     |               |  |  |  |  |
|---|-------------------------|--------|-----|---------------|-----|---------------|-----|--------------|-----|---------------|--|--|--|--|
| Bachelor I Bedroom 2 Bedroom 3 Bedroom + Total  |                         |        |     |               |     |               |     |              |     |               |  |  |  |  |
| Oct-15 Oct-16 Oct-15 Oct-16 Oct-16 Oct-15 Oct-16 Oct-16 Oct-15 Oct-16 Oct-15 Oct-16 Oct-16< |                         |        |     |               |     |               |     |              |     |               |  |  |  |  |
| Zone I - Centre   | n/a                     | **     | n/a | <b>20.5</b> d | n/a | **            | n/a | **           | n/a | <b>20.4</b> d |  |  |  |  |
| Zone 2 - East Inner   | n/a                     | **     | n/a | **            | n/a | **            | n/a | **           | n/a | **            |  |  |  |  |
| Zone 3 - East Outer   | n/a                     | **     | n/a | <b>25.0</b> d | n/a | **            | n/a | **           | n/a | <b>24.1</b> d |  |  |  |  |
| Zone 4 - West   | n/a                     | **     | n/a | **            | n/a | **            | n/a | **           | n/a | **            |  |  |  |  |
| Windsor City (Zones 1-4)  | n/a                     | **     | n/a | 22.3 d        | n/a | 19.6 d        | n/a | **           | n/a | 21.8 d        |  |  |  |  |
| Zone 5 - Amherstburg Township   | n/a                     | **     | n/a | 13.0 a        | n/a | 10.4 a        | n/a | **           | n/a | 11.7 a        |  |  |  |  |
| Zone 6 - Remainder of CMA   | n/a                     | **     | n/a | **            | n/a | **            | n/a | <b>0.0</b> d | n/a | 12.3 d        |  |  |  |  |
| Windsor CMA   | n/a                     | **     | n/a | 21.8 d        | n/a | <b>19.1</b> d | n/a | **           | n/a | 21.3 d        |  |  |  |  |

|  | I.2.I Private Apartment Vacancy Rates (%)<br>by Year of Construction and Bedroom Type<br>Windsor CMA |                |              |         |              |         |               |         |              |                |  |  |  |  |  |
|--|--|----------------|--------------|---------|--------------|---------|---------------|---------|--------------|----------------|--|--|--|--|--|
| Bachelor I Bedroom 2 Bedroom 3 Bedroom + Total |  |                |              |         |              |         |               |         |              |                |  |  |  |  |  |
| fear of Construction                           | Oct-15   | Oct-16         | Oct-15       | Oct-16  | Oct-15       | Oct-16  | Oct-15        | Oct-16  | Oct-15       | Oct-16         |  |  |  |  |  |
| Windsor CMA                                    |  |                |              |         |              |         |               |         |              |                |  |  |  |  |  |
| Pre 1960                                       | 7.7 с  | <b>4.5</b> d ↓ | 7.1 с        | 7.3 с - | **           | 5.2 d   | **            | **      | 7.3 b        | 6.2 с -        |  |  |  |  |  |
| 1960 - 1974                                    | <b>I.9</b> b   | I.2 a -        | 2.3 a        | 2.1 b - | 3.6 b        | 2.7 b - | I.4 a         | 3.9 d ↑ | <b>2.7</b> a | 2.3 b -        |  |  |  |  |  |
| 1975 - 1989                                    | 0.0 d  | 0.0 d -        | <b>2.4</b> a | I.0 a ↓ | <b>3.6</b> c | 0.4 a ↓ | <b>I4.6</b> d | **      | 3.0 b        | 0.7 a ↓        |  |  |  |  |  |
| 1990+  | **   | **             | 0.6 b        | **      | 5.5 d        | 5.7 d - | 0.0 d         | 0.0 d - | 3.8 d        | 5.4 d -        |  |  |  |  |  |
| Total  | <b>4.5</b> с   | <b>2.8</b> c ↓ | 3.3 b        | 3.I b - | <b>4.4</b> b | 2.5 b ↓ | 5.1 d         | 3.2 d - | <b>3.9</b> a | <b>2.9</b> a ↓ |  |  |  |  |  |

|  |              | of Cons      | oartmer<br>tructior<br>Vindsor | n and B      | •            |              |              |                |              |              |  |  |  |  |
|--|--------------|--------------|--------------------------------|--------------|--------------|--------------|--------------|----------------|--------------|--------------|--|--|--|--|
| Bachelor I Bedroom 2 Bedroom 3 Bedroom + Total |              |              |                                |              |              |              |              |                |              |              |  |  |  |  |
| fear of Construction                           | Oct-15       | Oct-16       | Oct-15                         | Oct-16       | Oct-15       | Oct-16       | Oct-15       | Oct-16         | Oct-15       | Oct-16       |  |  |  |  |
| Windsor CMA                                    |              |              |                                |              |              |              |              |                |              |              |  |  |  |  |
| Pre 1960                                       | <b>462</b> a | <b>479</b> a | <b>578</b> a                   | <b>591</b> a | <b>679</b> a | 687 a        | <b>780</b> b | <b>870</b> c   | <b>594</b> a | 600 a        |  |  |  |  |
| 1960 - 1974                                    | <b>593</b> a | 612 a        | 711 a                          | <b>735</b> a | 817 a        | <b>852</b> a | <b>984</b> b | <b>1,135</b> c | <b>742</b> a | <b>769</b> a |  |  |  |  |
| 1975 - 1989                                    | 619 a        | <b>625</b> a | <b>746</b> a                   | <b>767</b> a | <b>884</b> a | <b>917</b> a | I,113 a      | <b>I,206</b> b | 814 a        | <b>840</b> a |  |  |  |  |
| 1990+  | **           | **           | 628 b                          | 645 b        | 824 b        | <b>852</b> b | <b>879</b> c | **             | <b>780</b> b | <b>809</b> b |  |  |  |  |
| Total  | 535 a        | 544 a        | <b>689</b> a                   | <b>706</b> a | <b>824</b> a | <b>852</b> a | <b>925</b> a | I,046 b        | <b>736</b> a | <b>753</b> a |  |  |  |  |

|   |        | of Cons |        | t Turno<br>n and Bo<br>CMA |        | × /           |        |        |        |               |  |  |  |  |
|---|--------|---------|--------|----------------------------|--------|---------------|--------|--------|--------|---------------|--|--|--|--|
| Pear of Construction Bachelor I Bedroom 2 Bedroom 3 Bedroom + Total |        |         |        |                            |        |               |        |        |        |               |  |  |  |  |
| Tear of Construction  | Oct-15 | Oct-16  | Oct-15 | Oct-16                     | Oct-15 | Oct-16        | Oct-15 | Oct-16 | Oct-15 | Oct-16        |  |  |  |  |
| Windsor CMA   |        |         |        |                            |        |               |        |        |        |               |  |  |  |  |
| Pre 1960  | n/a    | **      | n/a    | 24.5 d                     | n/a    | **            | n/a    | **     | n/a    | 22.4 d        |  |  |  |  |
| 1960 - 1974   | n/a    | **      | n/a    | <b>26.9</b> d              | n/a    | <b>22.8</b> d | n/a    | **     | n/a    | <b>26.3</b> d |  |  |  |  |
| 1975 - 1989   | n/a    | **      | n/a    | 14.0 d                     | n/a    | **            | n/a    | **     | n/a    | I4.6 c        |  |  |  |  |
| 1990+   | n/a    | **      | n/a    | **                         | n/a    | **            | n/a    | **     | n/a    | **            |  |  |  |  |
| Total   | n/a    | **      | n/a    | <b>21.8</b> d              | n/a    | <b>19.1</b> d | n/a    | %0k    | n/a    | 21.3 d        |  |  |  |  |

|   |              | Private /<br>Structu | re Size a    | and Bed        | -            |                |       |              |              |                |  |  |  |  |
|---|--------------|----------------------|--------------|----------------|--------------|----------------|-------|--------------|--------------|----------------|--|--|--|--|
| Windsor CMA<br>Bachelor   Bedroom 2 Bedroom 3 Bedroom + Total   |              |                      |              |                |              |                |       |              |              |                |  |  |  |  |
| Bachelor Inservoiri Zisedroiri Sisedroiri Sisedroiri Ottai   Oct-15 Oct-16 Oct-15 Oct-16 Oct-16 Oct-15 Oct-16 |              |                      |              |                |              |                |       |              |              |                |  |  |  |  |
| Windsor CMA   |              |                      |              |                |              |                |       |              |              |                |  |  |  |  |
| 3 to 5 Units  | **           | **                   | **           | **             | 7.3 с        | 5.6 d -        | **    | **           | <b>7.4</b> c | 7.2 с -        |  |  |  |  |
| 6 to 19 Units   | *ok          | **                   | <b>4.2</b> c | 5.5 с -        | 5.6 c        | <b>3.9</b> d - | **    | 0.0 d        | 5.I b        | <b>4.8</b> c - |  |  |  |  |
| 20 to 49 Units  | 6.0 d        | 2.6 c ↓              | 4.I b        | <b>2.4</b> c ↓ | 2.4 b        | 2.0 b -        | I.5 b | **           | 3.7 b        | 2.4 b ↓        |  |  |  |  |
| 50 to 99 Units  | 0.0 d        | 0.0 d -              | I.6 b        | I.2 a -        | 5.0 с        | 0.7 a ↓        | 4.6 b | **           | 3.0 с        | I.0 a ↓        |  |  |  |  |
| 100+ Units  | <b>I.4</b> a | I.2 a -              | I.3 a        | 0.3 a ↓        | I.4 a        | 0.I b ↓        | **    | <b>I.4</b> d | 1.3 a        | 0.3 a ↓        |  |  |  |  |
| Total   | <b>4.5</b> c | <b>2.8</b> c ↓       | 3.3 b        | 3.I b -        | <b>4.4</b> b | 2.5 b ↓        | 5.1 d | 3.2 d -      | 3.9 a        | <b>2.9</b> a ↓ |  |  |  |  |

|  | l.3.2 Pri<br>by Str | ucture       | oartmer<br>Size an<br>Vindsor | d Bedr       | <b>U</b>     |              |                |                |              |              |  |  |  |  |
|--|---------------------|--------------|-------------------------------|--------------|--------------|--------------|----------------|----------------|--------------|--------------|--|--|--|--|
| Bachelor   Bedroom   2 Bedroom   3 Bedroom + Total |                     |              |                               |              |              |              |                |                |              |              |  |  |  |  |
| Size   | Oct-15              | Oct-16       | Oct-15                        | Oct-16       | Oct-15       | Oct-16       | Oct-15         | Oct-16         | Oct-15       | Oct-16       |  |  |  |  |
| Windsor CMA  |                     |              |                               |              |              |              |                |                |              |              |  |  |  |  |
| 3 to 5 Units                                       | 436 b               | <b>444</b> b | 551 a                         | <b>577</b> a | <b>713</b> a | <b>728</b> b | <b>802</b> b   | <b>908</b> c   | <b>664</b> a | <b>680</b> a |  |  |  |  |
| 6 to 19 Units                                      | <b>500</b> a        | <b>489</b> a | <b>599</b> a                  | 613 a        | <b>745</b> a | <b>766</b> a | <b>800</b> a   | <b>811</b> a   | 648 a        | <b>656</b> a |  |  |  |  |
| 20 to 49 Units                                     | 514 a               | 539 b        | <b>695</b> a                  | <b>709</b> a | <b>850</b> a | <b>887</b> a | 954 a          | **             | 734 a        | 752 a        |  |  |  |  |
| 50 to 99 Units                                     | 571 a               | <b>578</b> a | <b>747</b> a                  | 773 a        | <b>893</b> a | 933 a        | 1,309 a        | **             | <b>811</b> a | <b>839</b> a |  |  |  |  |
| 100+ Units   | <b>588</b> a        | <b>606</b> a | <b>778</b> a                  | <b>808</b> a | <b>919</b> a | <b>967</b> a | <b>I,092</b> b | <b>1,195</b> c | <b>806</b> a | <b>834</b> a |  |  |  |  |
| Total  | 535 a               | <b>544</b> a | <b>689</b> a                  | <b>706</b> a | <b>824</b> a | <b>852</b> a | <b>925</b> a   | I,046 b        | <b>736</b> a | 753 a        |  |  |  |  |

|                               | 1.3.3  | Private<br>by St | ructure      | ent Vaca<br>Size and<br>or CMA | -      | :es (%)        |              |                |              |         |  |  |  |
|-------------------------------|--------|------------------|--------------|--------------------------------|--------|----------------|--------------|----------------|--------------|---------|--|--|--|
| 3-5 6-19 20-49 50-99 100+     |        |                  |              |                                |        |                |              |                |              |         |  |  |  |
| Zone                          | Oct-15 | Oct-16           | Oct-15       | Oct-16                         | Oct-15 | Oct-16         | Oct-15       | Oct-16         | Oct-15       | Oct-16  |  |  |  |
| Zone I - Centre               | **     | **               | <b>7.1</b> c | **                             | **     | <b>4.9</b> d   | <b>4.3</b> d | <b>0.8</b> a ↓ | I.5 a        | 0.7 a ↓ |  |  |  |
| Zone 2 - East Inner           | **     | **               | <b>4.6</b> d | I.7 c ↓                        | 5.0 с  | <b>2.6</b> ⊂ ↓ | 2.I a        | I.3 a ↓        | **           | **      |  |  |  |
| Zone 3 - East Outer           | **     | **               | <b>2.9</b> b | 5.2 d -                        | 3.0 a  | <b>I.8</b> c ↓ | ***          | 1.5 a          | I.4 a        | 0.I a ↓ |  |  |  |
| Zone 4 - West                 | 5.0 d  | **               | <b>4.3</b> d | 5.0 d -                        | 2.6 b  | I.4 a ↓        | 3.I c        | I.2 a ↓        | -            | -       |  |  |  |
| Windsor City (Zones 1-4)      | 7.7 с  | 7.3 с -          | 5.2 b        | 4.9 c -                        | 3.7 b  | 2.4 b ↓        | 3.3 c        | I.I a ↓        | I.4 a        | 0.4 a ↓ |  |  |  |
| Zone 5 - Amherstburg Township | **     | **               | **           | **                             | **     | **             | **           | **             | -            | -       |  |  |  |
| Zone 6 - Remainder of CMA     | **     | 0.0 d            | 3.7 d        | 3.3 a -                        | -      | **             | **           | **             | **           | **      |  |  |  |
| Windsor CMA                   | 7.4 с  | 7.2 с -          | 5.1 b        | 4.8 c -                        | 3.7 b  | 2.4 b ↓        | 3.0 c        | <b>I.0</b> a ↓ | <b>I.3</b> a | 0.3 a ↓ |  |  |  |

| l.   | .3.4 Priv<br>by St | ructure       |        | d Bedr         |        |               |        |        |        |               |  |  |  |  |
|--|--------------------|---------------|--------|----------------|--------|---------------|--------|--------|--------|---------------|--|--|--|--|
| Bachelor I Bedroom 2 Bedroom 3 Bedroom + Total |                    |               |        |                |        |               |        |        |        |               |  |  |  |  |
| Size   | Oct-15             | Oct-16        | Oct-15 | Oct-16         | Oct-15 | Oct-16        | Oct-15 | Oct-16 | Oct-15 | Oct-16        |  |  |  |  |
| Windsor CMA                                    |                    |               |        |                |        |               |        |        |        |               |  |  |  |  |
| 3 to 5 Units                                   | n/a                | **            | n/a    | **             | n/a    | **            | n/a    | **     | n/a    | **            |  |  |  |  |
| 6 to 19 Units                                  | n/a                | **            | n/a    | <b>23.8</b> d  | n/a    | **            | n/a    | **     | n/a    | <b>22.2</b> d |  |  |  |  |
| 20 to 49 Units                                 | n/a                | **            | n/a    | **             | n/a    | **            | n/a    | **     | n/a    | **            |  |  |  |  |
| 50 to 99 Units                                 | n/a                | **            | n/a    | **             | n/a    | **            | n/a    | **     | n/a    | **            |  |  |  |  |
| 100+ Units                                     | n/a                | <b>24.7</b> d | n/a    | <b>I 4.0</b> d | n/a    | **            | n/a    | **     | n/a    | **            |  |  |  |  |
| Total  | n/a                | **            | n/a    | <b>21.8</b> d  | n/a    | <b>19.1</b> d | n/a    | **     | n/a    | <b>21.3</b> d |  |  |  |  |

|               |              | Private A<br>by Rent I | Range ai     | nd Bedro       | oom Typ      | × 2            |              |              |              |         |
|---------------|--------------|------------------------|--------------|----------------|--------------|----------------|--------------|--------------|--------------|---------|
|               |              |                        | Winds        | or CMA         |              |                |              |              |              |         |
| Rent Range    | Bac          | helor                  | l Bec        | lroom          | 2 Bec        | droom          | 3 Bed        | room +       | Το           | otal    |
| Kent Kange    | Oct-15       | Oct-16                 | Oct-15       | Oct-16         | Oct-15       | Oct-16         | Oct-15       | Oct-16       | Oct-15       | Oct-16  |
| Windsor CMA   |              |                        |              |                |              |                |              |              |              |         |
| LT \$600      | <b>4.7</b> c | <b>4.0</b> d -         | 5.8 c        | ***            | **           | **             | **           | **           | 5.9 с        | 6.2 c - |
| \$600 - \$699 | 2.8 с        | 0.6 b ↓                | <b>3.8</b> c | 3.Id-          | **           | **             | **           | **           | <b>4.9</b> b | 2.8 c ↓ |
| \$700 - \$799 | **           | 0.0 d                  | I.6 b        | <b>2.7</b> c ↑ | <b>4.7</b> d | 3.9 d -        | **           | <b>0.0</b> d | 3.0 c        | 3.0 с - |
| \$800 - \$899 | **           | **                     | <b>I.4</b> a | 0.5 a ↓        | <b>2.8</b> b | **             | **           | **           | 2.5 a        | I.3 a ↓ |
| \$900 - \$999 | **           | **                     | <b>I.9</b> c | **             | <b>2.4</b> a | 0.I b ↓        | **           | **           | 2.3 a        | 0.5 b ↓ |
| \$1000+       | **           | **                     | 2.0 с        | **             | <b>4.I</b> b | <b>I.6</b> ⊂ ↓ | <b>I.9</b> c | **           | 3.4 b        | 2.8 с - |
| Total         | <b>4.5</b> c | <b>2.8</b> c ↓         | 3.3 b        | 3.Ib-          | 4.4 b        | 2.5 b ↓        | 5.1 d        | 3.2 d -      | 3.9 a        | 2.9 a ↓ |

Vacancy rate by rent range when rents are known. For the Total, vacancy rates include all structures.

| 2                             | 2.1.1 Pri                                      |        | ne and | nhouse) '<br>Bedroon<br>or CMA | n Type | Rates (% | 6)     |         |              |         |  |  |  |  |
|-------------------------------|--|--------|--------|--------------------------------|--------|----------|--------|---------|--------------|---------|--|--|--|--|
| Zama                          | Bachelor I Bedroom 2 Bedroom 3 Bedroom + Total |        |        |                                |        |          |        |         |              |         |  |  |  |  |
| Zone                          | Oct-15   | Oct-16 | Oct-15 | Oct-16                         | Oct-15 | Oct-16   | Oct-15 | Oct-16  | Oct-15       | Oct-16  |  |  |  |  |
| Zone I - Centre               | **   | **     | **     | **                             | **     | **       | **     | **      | 0.0 d        | **      |  |  |  |  |
| Zone 2 - East Inner           | -  | -      | -      | -                              | -      | -        | -      | -       | -            | -       |  |  |  |  |
| Zone 3 - East Outer           | -  | -      | **     | **                             | **     | 0.9 a    | 1.5 a  | 0.4 b ↓ | I.0 d        | 0.6 a - |  |  |  |  |
| Zone 4 - West                 | **   | **     | **     | **                             | 5.7 d  | **       | **     | **      | <b>4.0</b> d | **      |  |  |  |  |
| Windsor City (Zones 1-4)      | **   | **     | **     | **                             | 1.3 a  | 3.7 d ↑  | 1.3 a  | 0.9 d - | I.3 a        | 2.0 с - |  |  |  |  |
| Zone 5 - Amherstburg Township | -  | -      | -      | -                              | -      | -        | -      | -       | -            | -       |  |  |  |  |
| Zone 6 - Remainder of CMA     | -  | -      | **     | **                             | **     | **       | **     | **      | **           | **      |  |  |  |  |
| Windsor CMA                   | **   | **     | **     | **                             | I.2 a  | 3.3 d ↑  | I.3 a  | 0.9 d - | I.2 a        | I.9 c - |  |  |  |  |

| 2.1                           | .2 Private<br>b | oy Zone | Townho<br>and Be<br>Vindsor | edroom | <u> </u>     | Rents (      | (\$)    |                |                |                |
|-------------------------------|-----------------|---------|-----------------------------|--------|--------------|--------------|---------|----------------|----------------|----------------|
| 7                             | Back            | helor   | I Bed                       | room   | 2 Bec        | lroom        | 3 Bedr  | oom +          | Τα             | tal            |
| Zone                          | Oct-15          | Oct-16  | Oct-15                      | Oct-16 | Oct-15       | Oct-16       | Oct-15  | Oct-16         | Oct-15         | Oct-16         |
| Zone I - Centre               | **              | -       | **                          | **     | **           | <b>741</b> a | **      | **             | 671 c          | 685            |
| Zone 2 - East Inner           | -               | -       | -                           | -      | -            | -            | -       | -              | -              | -              |
| Zone 3 - East Outer           | -               | -       | **                          | **     | **           | **           | I,027 b | <b>I,078</b> b | <b>I,000</b> b | <b>I,037</b> b |
| Zone 4 - West                 | **              | **      | **                          | **     | <b>753</b> a | 728 b        | **      | **             | <b>854</b> d   | **             |
| Windsor City (Zones 1-4)      | **              | **      | **                          | **     | 800 b        | 824 b        | I,033 b | 1,091 b        | 948 b          | 981 b          |
| Zone 5 - Amherstburg Township | -               | -       | -                           | -      | -            | -            | -       | -              | -              | -              |
| Zone 6 - Remainder of CMA     | -               | -       | **                          | **     | **           | **           | **      | **             | **             | **             |
| Windsor CMA                   | **              | **      | **                          | **     | <b>799</b> b | 818 b        | I,033 b | I,092 b        | 942 b          | 973 b          |

| 2.1.3 Numb   |   | y Zone | ow (To<br>and Be<br>Vindsor | edroom | · · · | ts in the | e Unive | rse |     |     |  |  |  |
|--|---|--------|-----------------------------|--------|-------|-----------|---------|-----|-----|-----|--|--|--|
| One Bachelor I Bedroom 2 Bedroom 3 Bedroom + Total |   |        |                             |        |       |           |         |     |     |     |  |  |  |
| Zone   | Oct-15 Oct-16 Oct-15 Oct-16 Oct-15 Oct-16 Oct-15 Oct-16 Oct-15 Oct-16 |        |                             |        |       |           |         |     |     |     |  |  |  |
| Zone I - Centre                                    | 1   | I      | 15                          | 15     | 29    | 28        | 19      | 17  | 64  | 61  |  |  |  |
| Zone 2 - East Inner                                | n/a   | n/a    | n/a                         | n/a    | n/a   | n/a       | n/a     | n/a | n/a | n/a |  |  |  |
| Zone 3 - East Outer                                | 0   | 0      | 2                           | 2      | 116   | 116       | 328     | 328 | 446 | 446 |  |  |  |
| Zone 4 - West                                      | 1   | 1      | 15                          | 15     | 39    | 39        | 12      | 12  | 67  | 67  |  |  |  |
| Windsor City (Zones 1-4)                           | 2   | 2      | 32                          | 32     | 184   | 183       | 359     | 357 | 577 | 574 |  |  |  |
| Zone 5 - Amherstburg Township                      | n/a   | n/a    | n/a                         | n/a    | n/a   | n/a       | n/a     | n/a | n/a | n/a |  |  |  |
| Zone 6 - Remainder of CMA                          | 0   | 0      | I                           | 1      | 26    | 26        | I       | 1   | 28  | 28  |  |  |  |
| Windsor CMA  | 2   | 2      | 33                          | 33     | 210   | 209       | 360     | 358 | 605 | 602 |  |  |  |

| 2                             | 2.1.4 Priv                                     |        | one and | iouse) A<br>Bedroon<br>sor CMA | n <b>Typ</b> e | ty Rates | (%)          |         |              |         |  |  |  |  |  |
|-------------------------------|--|--------|---------|--------------------------------|----------------|----------|--------------|---------|--------------|---------|--|--|--|--|--|
| _                             | Bachelor I Bedroom 2 Bedroom 3 Bedroom + Total |        |         |                                |                |          |              |         |              |         |  |  |  |  |  |
| Zone                          | Oct-15   | Oct-16 | Oct-15  | Oct-16                         | Oct-15         | Oct-16   | Oct-15       | Oct-16  | Oct-15       | Oct-16  |  |  |  |  |  |
| Zone I - Centre               | **   | **     | **      | **                             | **             | **       | **           | ***     | **           | **      |  |  |  |  |  |
| Zone 2 - East Inner           | -  | -      | -       | -                              | -              | -        | -            | -       | -            | -       |  |  |  |  |  |
| Zone 3 - East Outer           | -  | -      | **      | **                             | **             | 1.7 a    | <b>3.9</b> d | I.3 a ↓ | 2.8 с        | I.4 a - |  |  |  |  |  |
| Zone 4 - West                 | **   | **     | **      | **                             | 5.7 d          | **       | ***          | **      | <b>4.0</b> d | **      |  |  |  |  |  |
| Windsor City (Zones 1-4)      | **   | **     | **      | **                             | 2.3 с          | 4.2 c -  | 3.5 d        | I.7 с - | 3.0 с        | 2.7 с - |  |  |  |  |  |
| Zone 5 - Amherstburg Township | -  | -      | -       | -                              | -              | -        | -            | -       | -            | -       |  |  |  |  |  |
| Zone 6 - Remainder of CMA     | -  | -      | **      | **                             | **             | **       | **           | **      | **           | **      |  |  |  |  |  |
| Windsor CMA                   | **   | **     | **      | **                             | 2.1 c          | 3.8 d -  | 3.5 d        | I.7 c - | 2.8 c        | 2.5 c   |  |  |  |  |  |

| 2.1.5 Private Row (Tov        | wnhous | 2      | nate of<br>Bedroo |        | <u> </u> | nange (? | %) of <b>A</b> v | verage | Rent <sup>I</sup> |        |
|-------------------------------|--------|--------|-------------------|--------|----------|----------|------------------|--------|-------------------|--------|
|                               |        | V      | Vindsor           | CMA    |          |          |                  |        |                   |        |
|                               | Back   | nelor  | l Bed             | room   | 2 Bed    | lroom    | 3 Bedr           | room + | То                | tal    |
| Centre                        | Oct-14 | Oct-15 | Oct-14            | Oct-15 | Oct-14   | Oct-15   | Oct-14           | Oct-15 | Oct-14            | Oct-15 |
| Centre                        | to     | to     | to                | to     | to       | to       | to               | to     | to                | to     |
|                               | Oct-15 | Oct-16 | Oct-15            | Oct-16 | Oct-15   | Oct-16   | Oct-15           | Oct-16 | Oct-15            | Oct-16 |
| Zone I - Centre               | **     | -      | **                | **     | **       | **       | **               | **     | ++                | **     |
| Zone 2 - East Inner           | -      | -      | -                 | -      | -        | -        | -                | -      | -                 | -      |
| Zone 3 - East Outer           | -      | -      | **                | **     | **       | **       | **               | ++     | ***               | ++     |
| Zone 4 - West                 | **     | **     | **                | **     | ++       | ++       | **               | **     | ++                | ++     |
| Windsor City (Zones 1-4)      | **     | **     | **                | **     | ++       | **       | **               | ++     | **                | **     |
| Zone 5 - Amherstburg Township | -      | -      | -                 | -      | -        | -        | -                | -      | -                 | -      |
| Zone 6 - Remainder of CMA     | -      | -      | **                | **     | **       | **       | **               | **     | **                | **     |
| Windsor CMA                   | **     | **     | **                | **     | ++       | 2.9 c    | **               | ++     | **                | **     |

<sup>1</sup>The Percentage Change of Average Rent is a measure of the market movement, and is based on those structures that were common to the survey sample for both years.

| 2.1.6  | Private<br>t | y Zone |        | droom  |        | Rates ( | (%)    |        |        |        |  |  |  |
|--|--------------|--------|--------|--------|--------|---------|--------|--------|--------|--------|--|--|--|
| Bachelor I Bedroom 2 Bedroom 3 Bedroom + Total |              |        |        |        |        |         |        |        |        |        |  |  |  |
| Zone   | Oct-15       | Oct-16 | Oct-15 | Oct-16 | Oct-15 | Oct-16  | Oct-15 | Oct-16 | Oct-15 | Oct-16 |  |  |  |
| Zone I - Centre                                | n/a          | **     | n/a    | **     | n/a    | **      | n/a    | **     | n/a    | **     |  |  |  |
| Zone 2 - East Inner                            | n/a          | -      | n/a    | -      | n/a    | -       | n/a    | -      | n/a    | -      |  |  |  |
| Zone 3 - East Outer                            | n/a          | -      | n/a    | **     | n/a    | **      | n/a    | **     | n/a    | **     |  |  |  |
| Zone 4 - West                                  | n/a          | **     | n/a    | **     | n/a    | **      | n/a    | **     | n/a    | **     |  |  |  |
| Windsor City (Zones 1-4)                       | n/a          | **     | n/a    | **     | n/a    | **      | n/a    | **     | n/a    | **     |  |  |  |
| Zone 5 - Amherstburg Township                  | n/a          | -      | n/a    | -      | n/a    | -       | n/a    | -      | n/a    | -      |  |  |  |
| Zone 6 - Remainder of CMA                      | n/a          | -      | n/a    | **     | n/a    | **      | n/a    | **     | n/a    | **     |  |  |  |
| Windsor CMA                                    | n/a          | **     | n/a    | **     | n/a    | **      | n/a    | **     | n/a    | **     |  |  |  |

| 3.1.1 Pri                                      | vate Rov     |         | ne and I | Bedroon        | n Type       | /acancy | Rates (% | %)      |        |                |  |  |  |
|--|--------------|---------|----------|----------------|--------------|---------|----------|---------|--------|----------------|--|--|--|
| Windsor CMA                                    |              |         |          |                |              |         |          |         |        |                |  |  |  |
| Bachelor I Bedroom 2 Bedroom 3 Bedroom + Total |              |         |          |                |              |         |          |         |        |                |  |  |  |
| Zone   | Oct-15       | Oct-16  | Oct-15   | Oct-16         | Oct-15       | Oct-16  | Oct-15   | Oct-16  | Oct-15 | Oct-16         |  |  |  |
| Zone I - Centre                                | 7.2 с        | 3.8 d ↓ | 4.5 b    | <b>4.7</b> с - | <b>6.9</b> c | 3.0 d ↓ | **       | **      | 5.7 b  | <b>4.I</b> c ↓ |  |  |  |
| Zone 2 - East Inner                            | <b>I.I</b> d | **      | 2.8 b    | 2.2 с -        | <b>3.2</b> c | 2.9 с - | **       | **      | 2.8 b  | <b>2.6</b> c - |  |  |  |
| Zone 3 - East Outer                            | 3.I d        | 2.0 с - | 2.5 a    | I.2 a ↓        | 2.6 a        | 2.6 с - | I.4 a    | *0*     | 2.5 a  | l.9 b -        |  |  |  |
| Zone 4 - West                                  | **           | 0.0 c   | 2.9 b    | 2.9 b -        | <b>4.6</b> c | 2.2 c ↓ | yok      | skok    | 3.5 c  | 2.4 b ↓        |  |  |  |
| Windsor City (Zones 1-4)                       | 4.6 c        | 2.8 c ↓ | 3.4 b    | 3.1 b -        | 4.5 b        | 2.7 b ↓ | 3.3 d    | 2.4 c - | 3.9 a  | 2.9 a ↓        |  |  |  |
| Zone 5 - Amherstburg Township                  | **           | **      | I.5 b    | <b>4.8</b> d ↑ | <b>4.3</b> d | **      | **       | **      | 2.5 b  | 3.8 d -        |  |  |  |
| Zone 6 - Remainder of CMA                      | **           | **      | 1.3 a    | 2.2 a ↑        | I.I a        | 0.0 d ↓ | **       | 0.0 d   | 1.3 a  | 0.9 a ↓        |  |  |  |
| Windsor CMA                                    | 4.5 c        | 2.8 c ↓ | 3.3 b    | 3.1 b -        | 4.3 b        | 2.5 b ↓ | 3.4 d    | 2.2 c - | 3.8 a  | <b>2.8</b> a 👃 |  |  |  |

| 3.1.2 Private  | •  | y Zone       | use) and<br>and Be<br>Vindsor | droom        |              | Average        | e Rents        | (\$)           |              |              |  |  |  |  |  |
|--|--|--------------|-------------------------------|--------------|--------------|----------------|----------------|----------------|--------------|--------------|--|--|--|--|--|
| 7  | one Bachelor I Bedroom 2 Bedroom 3 Bedroom + Total |              |                               |              |              |                |                |                |              |              |  |  |  |  |  |
| Oct-15 Oct-16 Oct-15 Oct-16 Oct-15 Oct-16 Oct-15 Oct-16 Oct-15 Oct-16 Oct-15 Oct-16 Oct-15 Oct-1 |  |              |                               |              |              |                |                |                |              |              |  |  |  |  |  |
| Zone I - Centre  | <b>496</b> a                                       | <b>506</b> b | 667 a                         | <b>678</b> a | <b>797</b> a | <b>840</b> a   | <b>907</b> c   | <b>I,03I</b> d | <b>694</b> a | 711 a        |  |  |  |  |  |
| Zone 2 - East Inner  | 530 a  | <b>520</b> b | 674 a                         | <b>690</b> a | <b>840</b> a | <b>822</b> b   | <b>I,007</b> d | <b>I,I24</b> d | <b>756</b> a | <b>755</b> b |  |  |  |  |  |
| Zone 3 - East Outer  | <b>593</b> a                                       | 614 a        | <b>740</b> a                  | <b>768</b> a | <b>842</b> a | <b>865</b> a   | <b>I,008</b> b | <b>I,082</b> b | <b>798</b> a | 819 a        |  |  |  |  |  |
| Zone 4 - West  | <b>561</b> a                                       | 563 a        | 663 a                         | 674 a        | <b>795</b> a | <b>821</b> a   | 913 c          | <b>1,026</b> c | <b>721</b> a | <b>741</b> a |  |  |  |  |  |
| Windsor City (Zones 1-4)   | 535 a  | 544 a        | 685 a                         | 701 a        | 817 a        | 839 a          | 978 a          | I,071 b        | 738 a        | 754 a        |  |  |  |  |  |
| Zone 5 - Amherstburg Township  | **   | **           | 801 a                         | 871 a        | 1,116 a      | <b>1,202</b> c | **             | **             | <b>924</b> a | <b>983</b> b |  |  |  |  |  |
| Zone 6 - Remainder of CMA  | **   | **           | <b>716</b> a                  | <b>699</b> a | 839 a        | <b>946</b> a   | <b>853</b> b   | <b>927</b> b   | <b>797</b> a | 834 a        |  |  |  |  |  |
| Windsor CMA  | <b>535</b> a                                       | 544 a        | <b>688</b> a                  | <b>705</b> a | 823 a        | <b>850</b> a   | 978 a          | I,068 b        | <b>744</b> a | 761 a        |  |  |  |  |  |

| 3.1.3 Number of Private Row (Townhouse) and Apartment Units in the Universe<br>by Zone and Bedroom Type<br>Windsor CMA |          |        |           |        |           |        |             |        |        |        |
|--|----------|--------|-----------|--------|-----------|--------|-------------|--------|--------|--------|
| Zone   | Bachelor |        | l Bedroom |        | 2 Bedroom |        | 3 Bedroom + |        | Total  |        |
|  | Oct-15   | Oct-16 | Oct-15    | Oct-16 | Oct-15    | Oct-16 | Oct-15      | Oct-16 | Oct-15 | Oct-16 |
| Zone I - Centre  | 524      | 532    | 2,922     | 2,936  | 1,635     | I,646  | 104         | 105    | 5,185  | 5,219  |
| Zone 2 - East Inner  | 96       | 106    | 939       | 943    | 853       | 883    | 97          | 95     | 1,985  | 2,027  |
| Zone 3 - East Outer  | 350      | 352    | 1,729     | ١,732  | 1,644     | 1,641  | 406         | 406    | 4,129  | 4,131  |
| Zone 4 - West  | 208      | 208    | I,825     | I,844  | I,344     | I,333  | 79          | 77     | 3,456  | 3,462  |
| Windsor City (Zones 1-4)   | 1,178    | ۱,198  | 7,415     | 7,455  | 5,476     | 5,503  | 686         | 683    | 14,755 | 14,839 |
| Zone 5 - Amherstburg Township  | 5        | 8      | 163       | 159    | 111       | 108    | 8           | 8      | 287    | 283    |
| Zone 6 - Remainder of CMA  | 4        | 5      | 196       | 197    | 344       | 367    | 24          | 24     | 568    | 593    |
| Windsor CMA  | 1,187    | 1,211  | 7,774     | 7,811  | 5,931     | 5,978  | 718         | 715    | 15,610 | 15,715 |

| 3.1.4 Private Row (Townhouse) and Apartment Availability Rates (%)<br>by Zone and Bedroom Type |              |                |              |                |              |                |             |         |              |                |
|--|--------------|----------------|--------------|----------------|--------------|----------------|-------------|---------|--------------|----------------|
| Windsor CMA  |              |                |              |                |              |                |             |         |              |                |
| Bachelor   |              |                | l Bed        | lroom          | 2 Bedroom    |                | 3 Bedroom + |         | Total        |                |
| Zone   | Oct-15       | Oct-16         | Oct-15       | Oct-16         | Oct-15       | Oct-16         | Oct-15      | Oct-16  | Oct-15       | Oct-16         |
| Zone I - Centre  | <b>8.1</b> c | <b>4.5</b> d ↓ | 5.6 b        | 5.7 c -        | <b>8.3</b> c | <b>3.5</b> c ↓ | yok         | yok     | 6.8 b        | 5.0 b ↓        |
| Zone 2 - East Inner  | <b>2.1</b> c | **             | <b>4.4</b> b | 3.6 с -        | <b>4.6</b> c | <b>3.1</b> d - | ***         | *ok     | 4.3 b        | 3.5 с -        |
| Zone 3 - East Outer  | 3.4 d        | <b>4.6</b> c - | 3.5 b        | 2.5 a ↓        | 3.0 a        | 3.8 c -        | 3.3 d       | 3.Id-   | 3.2 a        | 3.2 b -        |
| Zone 4 - West  | ***          | 0.0 c          | 3.9 b        | 3.8 с -        | 5.0 c        | <b>3.7</b> с - | *ok         | xok     | 4.2 b        | 3.5 с -        |
| Windsor City (Zones 1-4)   | 5.2 b        | 3.9 с -        | 4.5 a        | 4.2 b -        | 5.3 b        | 3.6 b ↓        | 4.5 d       | 3.6 d - | 4.9 a        | 3.9 b ↓        |
| Zone 5 - Amherstburg Township  | **           | **             | <b>2.1</b> a | 6.5 c ↑        | 5.2 с        | 6.3 b -        | **          | **      | 3.6 b        | <b>6.2</b> c ↑ |
| Zone 6 - Remainder of CMA  | **           | **             | 2.3 a        | <b>4.4</b> d ↑ | 2.5 a        | I.2 d ↓        | **          | 0.0 d   | 2.6 a        | 2.5 b -        |
| Windsor CMA  | 5.2 b        | 3.9 c -        | 4.4 a        | 4.3 b -        | 5.1 b        | 3.5 b ↓        | 4.7 c       | 3.4 d - | <b>4.8</b> a | 3.9 b ↓        |

| 3.1.5 Private Row (Townhouse) and Apartment Estimate of Percentage Change (%) of Average Rent <sup>1</sup><br>by Bedroom Type |              |              |              |              |              |              |              |              |              |              |  |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--|
| Windsor CMA   |              |              |              |              |              |              |              |              |              |              |  |
|   | Bach         | elor         | l Bed        | l Bedroom    |              | 2 Bedroom    |              | room +       | Total        |              |  |
| Centre  | Oct-14       | Oct-15       |  |
| Centre  | to           |  |
|   | Oct-15       | Oct-16       |  |
| Zone I - Centre   | <b>8.0</b> c | ++           | 3.9 b        | <b>2.8</b> b | 2.3 b        | <b>2.8</b> c | <b>3.I</b> d | <b>3.8</b> d | 3.I c        | 2.7 Ь        |  |
| Zone 2 - East Inner   | <b>4.0</b> d | ***          | <b>4.4</b> c | 3.0 d        | <b>4.1</b> c | <b>2.2</b> c | <b>I.8</b> c | <b>2.0</b> b | 4.6 b        | <b>2.4</b> c |  |
| Zone 3 - East Outer   | <b>3.9</b> b | <b>2.4</b> c | <b>2.4</b> a | 3.7 b        | <b>I.9</b> b | <b>2.8</b> a | I.7 c        | <b>2.9</b> c | <b>2.7</b> a | 3.3 b        |  |
| Zone 4 - West   | <b>2.9</b> c | ++           | <b>I.9</b> c | <b>2.4</b> a | <b>2.3</b> c | <b>3.2</b> d | ++           | ++           | <b>2.0</b> c | 2.3 a        |  |
| Windsor City (Zones 1-4)  | 5.5 b        | ++           | 3.1 b        | 3.0 a        | 2.4 a        | 2.8 a        | 2.0 b        | 3.0 d        | 2.9 a        | 2.7 a        |  |
| Zone 5 - Amherstburg Township   | **           | **           | <b>4.8</b> b | 2.1 с        | 6.0 c        | ++           | **           | **           | 5.8 a        | ++           |  |
| Zone 6 - Remainder of CMA   | **           | **           | <b>6.8</b> c | <b>2.0</b> c | 3.5 a        | <b>2.6</b> b | I.8 a        | <b>4.0</b> b | 6.6 b        | 2.2 с        |  |
| Windsor CMA   | 5.5 b        | ++           | 3.2 a        | <b>2.9</b> a | <b>2.5</b> a | <b>2.7</b> a | 2.0 b        | 3.2 c        | 3.1 b        | 2.7 a        |  |

<sup>1</sup>The Percentage Change of Average Rent is a measure of the market movement, and is based on those structures that were common to the survey sample for both years.

| 3.1.6 Private Row (Townhouse) and Apartment Turnover Rates (%)<br>by Zone and Bedroom Type<br>Windsor CMA |        |        |           |               |           |               |        |              |        |                |
|---|--------|--------|-----------|---------------|-----------|---------------|--------|--------------|--------|----------------|
| 7   | Back   | nelor  | l Bedroom |               | 2 Bedroom |               | 3 Bedr | oom +        | Total  |                |
| Zone  | Oct-15 | Oct-16 | Oct-15    | Oct-16        | Oct-15    | Oct-16        | Oct-15 | Oct-16       | Oct-15 | Oct-16         |
| Zone I - Centre   | n/a    | **     | n/a       | <b>20.5</b> d | n/a       | <b>19.8</b> d | n/a    | **           | n/a    | <b>20.4</b> d  |
| Zone 2 - East Inner   | n/a    | **     | n/a       | **            | n/a       | **            | n/a    | **           | n/a    | **             |
| Zone 3 - East Outer   | n/a    | **     | n/a       | <b>25.0</b> d | n/a       | **            | n/a    | **           | n/a    | <b>22.8</b> d  |
| Zone 4 - West   | n/a    | **     | n/a       | **            | n/a       | **            | n/a    | **           | n/a    | **             |
| Windsor City (Zones 1-4)  | n/a    | **     | n/a       | 22.2 d        | n/a       | 19.4 d        | n/a    | **           | n/a    | 21.5 d         |
| Zone 5 - Amherstburg Township   | n/a    | **     | n/a       | 13.0 a        | n/a       | 10.4 a        | n/a    | *ok          | n/a    | 11.7 a         |
| Zone 6 - Remainder of CMA   | n/a    | **     | n/a       | *0*           | n/a       | **            | n/a    | <b>0.0</b> d | n/a    | <b>I 3.0</b> d |
| Windsor CMA   | n/a    | **     | n/a       | 21.8 d        | n/a       | 19.0 d        | n/a    | **           | n/a    | 21.0 d         |

| 5.1 Other Secondary Rented Unit <sup>1</sup> Average Rents (\$)<br>by Dwelling Type<br>Windsor CMA - October 2016 |          |        |              |        |              |         |              |           |              |         |  |
|---|----------|--------|--------------|--------|--------------|---------|--------------|-----------|--------------|---------|--|
|   | Bachelor |        | l Bedroom    |        | 2 Bedroom    |         | 3 Bedroom +  |           | Total        |         |  |
|   | Oct-15   | Oct-16 | Oct-15       | Oct-16 | Oct-15       | Oct-16  | Oct-15       | Oct-16    | Oct-15       | Oct-16  |  |
| Windsor CMA   |          |        |              |        |              |         |              |           |              |         |  |
| Single Detached   | **       | **     | **           | **     | <b>649</b> c | 762 b ↑ | <b>893</b> b | I,039 d - | 824 b        | 957 с - |  |
| Semi detached, Row and Duplex   | **       | **     | **           | **     | 753 b        | 752 b - | <b>860</b> c | **        | 819 b        | **      |  |
| Other-Primarily Accessory Suites  | **       | **     | <b>592</b> d | **     | <b>694</b> d | 817 b - | **           | **        | <b>632</b> c | 729 d - |  |
| Total   | **       | **     | 600 d        | **     | 693 b        | 767 a ↑ | 882 b        | I,023 d - | <b>789</b> b | 903 c ↑ |  |

<sup>1</sup>Statistics for secondary rented units exclude apartments in purpose built rental structures with three rental units or more, condominium apartments, units in institutions, and any dwelling whose type could not be identified in the survey.

| 5.2 Estimated Number of Households in Other Secondary Rented Units <sup>1</sup><br>by Dwelling Type<br>Windsor CMA - October 2016 |       |  |                  |  |  |  |  |  |
|---|-------|--|------------------|--|--|--|--|--|
|   | Estim | Estimated Number of Households in Other<br>Secondary Rented Units <sup>1</sup> |                  |  |  |  |  |  |
|   |       | Oct-I5   | Oct-16           |  |  |  |  |  |
| Windsor CMA   |       |  |                  |  |  |  |  |  |
| Single Detached   |       | <b>8,439</b> c   | <b>8,286</b> c - |  |  |  |  |  |
| Semi detached, Row and Duplex   |       | <b>5,406</b> d   | 5,823 d -        |  |  |  |  |  |
| Other-Primarily Accessory Suites  |       | **   | **               |  |  |  |  |  |
| Total   |       | 16,277   | l 6,380          |  |  |  |  |  |

<sup>I</sup>Statistics for secondary rented units exclude apartments in purpose built rental structures with three rental units or more, condominium apartments, units in institutions, and any dwelling whose type could not be identified in the survey.

# **TECHNICAL NOTE:**

Difference between Percentage Change of Average Rents (Existing and New Structures) AND Percentage Change of Average Rents from Fixed Sample (Existing Structures Only):

Percentage Change of Average Rents (New and Existing Structures): The increase/decrease obtained from the calculation of percentage change of average rents between two years (example: \$500 in the previous year vs. \$550 in current survey represents an increase of 10 percent) is impacted by changes in the composition of the rental universe (e.g. the inclusion of newly built luxury rental buildings in the survey, rental units renovated/upgraded or changing tenants could put upward pressure on average rents in comparison to the previous year) as well as by the rent level movement (e.g. increase/decrease in the level of rents that landlords charge their tenants).

Percentage Change of Average Rents from Fixed Sample (Existing Structures Only): This is a measure that estimates the rent level movement. The estimate is based on structures that were common to the survey sample for both the previous year and the current Rental Market Surveys. However, some composition effects still remain e.g. rental units renovated/upgraded or changing tenants because the survey does not collect data to such level of details.

# METHODOLOGY FOR RENTAL MARKET SURVEY

Canada Mortgage and Housing Corporation (CMHC) conducts the **Rental Market Survey** (RMS) every year in October to estimate the relative strengths in the rental market. The survey is conducted on a sample basis in all urban areas with populations of 10,000 and more. The survey targets only privately initiated structures with at least three rental units, which have been on the market for at least three months. The survey collects market rent levels, availability, turnover and vacancy unit data for all sampled structures.

The survey is conducted by a combination of telephone interviews and site visits, and information is obtained from the owner, manager, or building superintendent. The survey is conducted during the first two weeks of October, and the results reflect market conditions at that time.

CMHC is constantly reviewing the Universe of rental structures in the rental market Universe to ensure that it is as complete as possible. Every year, any newly completed rental structures with at least 3 rental units are added to the Universe. In addition to this, CMHC undertakes comprehensive reviews by comparing the Universe listing to other sources of data to ensure that the list of structures is as complete as possible.

CMHC's Rental Market Survey provides a snapshot of vacancy, availability, and turnover rates and average rents in both new and existing structures. There also exists a measure for the change in rent that is calculated based on existing structures only. The estimate is based on structures that were common to the survey sample for both the previous and the current Rental Market Surveys. The change in rent in existing structures is an estimate of the change in rent that the landlords charge and removes compositional effects on the rent level movement due to new buildings, conversions, and survey sample rotation. The estimate of percent change in rent is available in all Canada and Provincial Highlights publications, and also in the CMA reports. The rent levels in new and existing structures are also published. While the percent change in rents in existing structures published in the reports are statistically significant, changes in rents that one might calculate based on rent levels in new and existing structures may or may not be statistically significant.

# METHODOLOGY FOR SECONDARY RENTAL MARKET SURVEY

Canada Mortgage and Housing Corporation (CMHC) conducts a survey of the **Secondary Rental Market** (SRMS) in late summer and early fall to estimate the relative strengths in the secondary rental market which is defined as those dwellings not covered by the regular RMS – rented single-detached homes, semi-detached (double) homes, rented freehold row/townhomes, rented duplex apartments (i.e., one-above-other), rented accessory apartments (separate dwelling units that are located within the structure of another dwelling type), rented condominiums (can be any dwelling type but are primarily apartments), and one or two apartments which are part of a commercial or other type of structure.

The SRMS has two components which are conducted in selected CMAs:

- A Household Rent Survey of all households to collect information about rents in the following CMAs: Abbotsford-Mission, Barrie, Calgary, Edmonton, Halifax, Hamilton, Kelowna, Montréal, Ottawa, Québec, Regina, Saskatoon, St. Catharines-Niagara, St. John's, Toronto, Vancouver, Victoria, Windsor and Winnipeg.
- A Condominium Apartment Survey to collect vacancy and rent information in the following CMAs: Calgary, Edmonton, Gatineau, Halifax, Hamilton, Kelowna, Kitchener-Cambridge-Waterloo, London, Montréal, Ottawa, Québec, Regina, Saskatoon, Toronto, Vancouver, Victoria and Winnipeg.

Both these surveys are conducted by telephone interviews. For the Condominium Apartment Survey, information is obtained from the property management company or condominium (strata) board, or building superintendent and can be supplemented by site visits if no telephone contact is made. For the Household Rent Survey, information is collected from an adult living in the household. Both surveys are conducted in late summer and early fall, and the results reflect market conditions at that time.

CMHC publishes the number of units rented and vacancy rates from the Condominium Apartment Survey. For the Household Rent Survey, the average rent is published. A letter code representing the statistical reliability (i.e., the coefficient of variation (CV)) for each estimate is provided to indicate the data reliability.

Every year CMHC reviews the method of estimation for Household Rent Survey, which may result in some changes to previously published estimates. All statistics in this report are reflective of the new method of estimation.

# RENTAL MARKET SURVEY (RMS) AND SECONDARY RENTAL Market Survey (SRMS) data reliability

CMHC does not publish an estimate (e.g. Vacancy Rates and Average Rents) if the reliability of the estimate is too low or the confidentiality rules are violated. The ability to publish an estimate is generally determined by its statistical reliability, which is measured using the coefficient of variation (CV). CV of an estimate is defined as the ratio of the standard deviation to the estimate and CV is generally expressed a percentage. For example, let the average rent for one bedroom apartments in a given CMA be  $\bar{x}$  and its standard deviation be  $\sigma_{\bar{x}}$ . Then the Coefficient of Variation is given by  $CV = \frac{\sigma_{\bar{x}}}{\sigma_{\bar{x}}}$ .

Please click Methodology or Data Reliability Tables Appendix link for more details.

# **Reliability Codes for Proportions**

CMHC uses CV, sampling fraction and universe size to determine the ability to publish proportions such as vacancy rates, availability rates and turnover rates. The following letter codes are used to indicate the level of reliability of proportions:

a – Excellent

- b Very good
- c Good

d – Fair (Use with Caution)

\*\* - Poor - Suppressed

++ – Change in rent is not statistically significant. This means that the change in rent is not statistically different than zero (0). - – No units exist in the universe for this category

n/a – Not applicable

The following two tables indicate the level of reliability of proportions:

If the proportion is Zero (0) and sampling fraction is less than 100% then the following levels are assigned:

## Sampling Fraction (%) range

| Structures in Universe | • <b>(0,20]</b> * | (20,40] | (40,60] | (60,80]   | (80,100)  |
|------------------------|-------------------|---------|---------|-----------|-----------|
| 3 – 10                 | Poor              | Poor    | Poor    | Poor      | Poor      |
| – 20                   | Poor              | Fair    | Fair    | Fair      | Good      |
| 21 – 40                | Poor              | Fair    | Fair    | Good      | Very Good |
| 41 – 80                | Poor              | Fair    | Good    | Good      | Very Good |
| 81+                    | Poor              | Good    | Good    | Very Good | Very Good |

\*(0, 20] means sampling fraction is greater than 0% but less than or equal to 20%; others are similar.

Otherwise, the following table is used to determine the reliability level of proportions:

# Coefficient of Variation (CV) %

# Vacancy Rate 0 (0,5] (5,10] (10,16.5] (16.5,33.3] (33.3,50] 50+

| Excellent Excellent Excellent | Excellent  | Excellent  | V. Good  | V. Good  |
|-------------------------------|--|--|--|--|
| Excellent Excellent Excellent | Excellent  | Excellent  | Fair   | Poor   |
| Excellent Excellent Excellent | V. Good  | Good   | Poor   | Poor   |
| Excellent Excellent V. Good   | Good   | Fair   | Poor   | Poor   |
| Excellent Excellent V. Good   | Good   | Poor   | Poor   | Poor   |
| Excellent Excellent Good      | Fair   | Poor   | Poor   | Poor   |
| Excellent Excellent Fair      | Poor   | Poor   | Poor   | Poor   |
| Excellent Excellent Poor      | Poor   | Poor   | Poor   | Poor   |
|                               | Excellent Excellent Excellent<br>Excellent Excellent Excellent<br>Excellent Excellent V. Good<br>Excellent Excellent V. Good<br>Excellent Excellent Good<br>Excellent Excellent Fair | Excellent Excellent Excellent Excellent Excellent Excellent Excellent V. Good<br>Excellent Excellent V. Good Good<br>Excellent Excellent V. Good Good<br>Excellent Excellent V. Good Fair<br>Excellent Excellent Fair Poor | Excellent Excellent V. Good Good Fair<br>Excellent Excellent V. Good Good Poor<br>Excellent Excellent Good Fair Poor<br>Excellent Excellent Fair Poor Poor | Excellent Excellent Excellent Excellent Excellent Excellent Excellent Excellent V. GoodExcellentFairExcellent Excellent Excellent V. GoodGoodFairPoorExcellent Excellent V. GoodGoodFairPoorExcellent Excellent V. GoodGoodPoorPoorExcellent Excellent V. GoodGoodPoorPoorExcellent Excellent GoodFairPoorPoorExcellent Excellent FairPoorPoorPoor |

## **Reliability Codes for Averages and Totals**

CMHC uses the CV to determine the reliability level of the estimates of average rents and a CV cut-off of 10% for publication of totals and averages. It is felt that this level of reliability best balances the need for high quality data and not publishing unreliable data. CMHC assigns a level of reliability as follows (CV's are given in percentages):

a – If the CV is greater than 0 and less than or equal to 2.5 then the level of reliability is **Excellent**.

- b If the CV is greater than 2.5 and less than or equal to 5 then the level of reliability is Very Good.
- c If the CV is greater than 5 and less than or equal to 7.5 then the level of reliability is Good.

d - If the CV is greater than 7.5 and less than or equal to 10 then the level of reliability is Fair.

\*\* – If the CV is greater than 10 then the level of reliability is **Poor**. (Do Not Publish)

#### Arrows indicate Statistically Significant Changes

Use caution when comparing statistics from one year to the next. Even if there is a year over year change, it is not necessarily a statistically significant change. When applicable, tables in this report include indicators to help interpret changes:

↑ indicates the year-over-year change is a statistically significant increase.

- indicates the year-over-year change is a statistically significant decrease.
- indicates that the effective sample does not allow one to interpret any year-over-year change as being statistically significant.

 $\triangle$  indicates that the change is statistically significant

# DEFINITIONS

**Availability:** A rental unit is considered available if the existing tenant has given, or has received, notice to move, and a new tenant has not signed a lease; or the unit is vacant (see definition of vacancy below).

**Rent:** The rent refers to the actual amount tenants pay for their unit. No adjustments are made for the inclusion or exclusion of amenities and services such as heat, hydro, parking, and hot water. For available and vacant units, the rent is the amount the owner is asking for the unit.

It should be noted that the average rents reported in this publication provide a sound indication of the amounts paid by unit size and geographical sector. Utilities such as heating, electricity and hot water may or may not be included in the rent.

**Rental Apartment Structure:** Any building containing three or more rental units, of which at least one unit is not ground oriented. Owner-occupied units are not included in the rental building unit count.

**Rental Row (Townhouse) Structure:** Any building containing three or more rental units, all of which are ground oriented with vertical divisions. Owner-occupied units are not included in the rental building unit count. These row units in some centres are commonly referred to as townhouses.

Vacancy: A unit is considered vacant if, at the time of the survey, it is physically unoccupied and available for immediate rental.

**Turnover:** A unit is counted as being turned over if it was occupied by a new tenant moved in during the past 12 months. A unit can be counted as being turned over more than once in a 12 month period.

#### Definitions of Census Areas referred to in this publication are as follows:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree of integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

Data presented is based on Statistics Canada's 2011 Census area definitions.

## Acknowledgement

The Rental Market Survey and the Secondary Rental Market Survey could not have been conducted without the cooperation of the rental property owners, managers, building superintendents and household members throughout Canada. CMHC acknowledges their hard work and assistance in providing timely and accurate information. As a result of their contribution CMHC is able to provide information that benefits the entire housing industry.

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